| (Billion yen)* ${ }^{*}$ | FY2018 | FY2019 |  | FY2018 |  | FY2019 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Annual | Annual 5/13E | $\begin{aligned} & \text { Annual } \\ & 8 / 8 \mathrm{E} \end{aligned}$ | 1 H | 2 H | $\begin{gathered} 1 \mathrm{H} \\ 5 / 13 \mathrm{E} \end{gathered}$ | $\begin{aligned} & 1 \mathrm{H} \\ & 8 / 8 \mathrm{E} \end{aligned}$ | $\begin{gathered} 2 \mathrm{H} \\ 5 / 13 \mathrm{E} \\ \hline \end{gathered}$ | $\begin{gathered} 2 \mathrm{H} \\ 8 / 8 \mathrm{E} \end{gathered}$ |
| Yen/USD | 111 | 110 | 106 | 109 | 112 | 110 | 108 | 110 | 105 |
| Yen/EURO | 129 | 120 | 121 | 130 | 128 | 120 | 122 | 120 | 120 |
| Net Sales |  |  |  |  |  |  |  |  |  |
| Watches | 156.7 | 163.6 | 156.6 | 71.7 | 84.9 | 74.0 | 71.7 | 89.6 | 84.9 |
| Others | 6.7 | 3.3 | 3.3 | 3.1 | 3.6 | 1.4 | 1.4 | 1.9 | 1.9 |
| Watches | 163.5 | 167.0 | 160.0 | 74.9 | 88.6 | 75.5 | 73.2 | 91.5 | 86.8 |
| Machine Tools | 72.1 | 67.0 | 62.0 | 35.3 | 36.8 | 35.0 | 32.0 | 32.0 | 30.0 |
| Precision machining components | 18.7 | 19.0 | 18.8 | 9.6 | 9.1 | 9.3 | 9.2 | 9.7 | 9.6 |
| Opto devices | 29.8 | 25.2 | 24.4 | 15.5 | 14.3 | 12.7 | 12.5 | 12.5 | 11.9 |
| Other parts | 12.1 | 14.8 | 14.8 | 6.3 | 5.7 | 7.3 | 7.2 | 7.5 | 7.5 |
| Devices and Components | 60.8 | 59.0 | 58.1 | 31.5 | 29.2 | 29.3 | 29.0 | 29.7 | 29.1 |
| Printers | 14.5 | 14.0 | 14.0 | 7.4 | 7.0 | 6.8 | 6.7 | 7.2 | 7.3 |
| Healthcare products and others | 4.8 | 5.0 | 4.9 | 2.2 | 2.5 | 2.5 | 2.5 | 2.5 | 2.4 |
| Electronic Products | 19.3 | 19.0 | 18.9 | 9.7 | 9.5 | 9.3 | 9.2 | 9.7 | 9.7 |
| Other Products | 5.8 | 6.0 | 6.0 | 2.8 | 2.9 | 2.9 | 2.9 | 3.1 | 3.1 |
| Total | 321.6 | 318.0 | 305.0 | 154.4 | 167.2 | 152.0 | 146.3 | 166.0 | 158.7 |
| Operating profit |  |  |  |  |  |  |  |  |  |
| Watches | 12.4 | 13.0 | 11.2 | 5.5 | 6.9 | 5.0 | 4.2 | 8.0 | 7.0 |
| Machine Tools | 13.0 | 10.5 | 8.8 | 6.8 | 6.2 | 5.8 | 4.8 | 4.7 | 4.0 |
| Devices and Components | 2.5 | 2.1 | 1.6 | 1.5 | 0.9 | 1.0 | 1.0 | 1.1 | 0.6 |
| Electronic Products | 0.4 | 0.5 | 0.5 | 0.1 | 0.2 | 0.2 | 0.2 | 0.2 | 0.2 |
| Other Products | 0.1 | 0.3 | 0.3 | 0.0 | 0.0 | 0.1 | 0.1 | 0.1 | 0.1 |
| Eliminations and general corporate | $\triangle 6.2$ | $\triangle 6.4$ | $\triangle 6.4$ | $\triangle 3.2$ | $\triangle 3.0$ | $\triangle 3.2$ | $\triangle 3.2$ | $\triangle 3.2$ | $\triangle 3.2$ |
| Total | 22.4 | 20.0 | 16.0 | 10.9 | 11.4 | 9.0 | 7.2 | 11.0 | 8.8 |
| Operating Margin |  |  |  |  |  |  |  |  |  |
| Watches | 7.6\% | 7.8\% | 7.0\% | 7.4\% | 7.8\% | 6.6\% | 5.7\% | 8.7\% | 8.1\% |
| Machine Tools | 18.1\% | 15.7\% | 14.2\% | 19.4\% | 16.9\% | 16.6\% | 15.0\% | 14.7\% | 13.3\% |
| Devices and Components | 4.2\% | 3.6\% | 2.8\% | 4.9\% | 3.4\% | 3.4\% | 3.4\% | 3.7\% | 2.1\% |
| Electronic Products | 2.3\% | 2.6\% | 2.6\% | 2.0\% | 2.5\% | 2.7\% | 2.7\% | 2.6\% | 2.6\% |
| Other Products | 2.5\% | 5.0\% | 5.0\% | 2.7\% | 2.3\% | 5.2\% | 5.2\% | 4.8\% | 4.8\% |
| Total | 7.0\% | 6.3\% | 5.2\% | 7.1\% | 6.8\% | 5.9\% | 4.9\% | 6.6\% | 5.5\% |
| Other Indicators |  |  |  |  |  |  |  |  |  |
| Ordinary profit | 26.6 | 22.0 | 18.0 | 13.1 | 13.4 | 10.0 | 7.5 | 12.0 | 10.5 |
| Profit attributable to owners of parent | 13.3 | 14.5 | 11.5 | 8.3 | 4.9 | 7.0 | 5.0 | 7.5 | 6.5 |
| Capital expenditures | 23.7 | 24.5 | 24.0 | 9.3 | 14.3 | 10.0 | 10.0 | 14.5 | 14.0 |
| Depreciation | 13.9 | 15.0 | 15.0 | 6.6 | 7.2 | 7.5 | 7.5 | 7.5 | 7.5 |
| R\&D expenses | 6.3 | 7.0 | 7.0 | 3.2 | 3.0 | 3.5 | 3.5 | 3.5 | 3.5 |
| R\&D expenses / Net Sales | 2.0\% | 2.2\% | 2.3\% | 2.1\% | 1.8\% | 2.3\% | 2.4\% | 2.1\% | 2.2\% |
| (1)Current Assets *2 | 86.8 |  |  | 97.1 | 86.8 |  |  |  |  |
| 2Interest-bearing debt | 51.0 |  |  | 61.7 | 51.0 |  |  |  |  |
| Net cash(1)-(2) | 35.8 |  |  | 35.3 | 35.8 |  |  |  |  |
| Cash flow from operating activities | 19.8 |  |  | 5.2 | 14.6 |  |  |  |  |
| Cash flow from investing activities | - 19.8 |  |  | - 9.6 | - 10.2 |  |  |  |  |
| Free cash flow | 0.0 |  |  | - 4.4 | 4.4 |  |  |  |  |
| Cash flow from financing activities | - 5.8 |  |  | 7.6 | - 13.5 |  |  |  |  |
| Cash and cash equivalents at end of term | 84.5 |  |  | 95.3 | 84.5 |  |  |  |  |
| Outstanding shares at end of term *3 | 320,353 |  |  | 320,353 | 320,353 |  |  |  |  |
| Number of treasury stock *3 | 2,070 |  |  | 2.069 | 2,070 |  |  |  |  |
| Excluding treasury stock 3 | 318,282 |  |  | 318,284 | 318,282 |  |  |  |  |
| Inventories | 98.2 |  |  | 103.2 | 98.2 |  |  |  |  |
| Total Assets <br> ROA (Return On Assets) *4 | $\begin{gathered} 413.9 \\ 3.2 \% \end{gathered}$ |  |  | 436.2 | 413.9 |  |  |  |  |
| Shareholders' Equity | 257.4 |  |  | 264.4 | 257.4 |  |  |  |  |
| Shareholders' Equity Ratio | 62.2\% |  |  | 60.6\% | 62.2\% |  |  |  |  |
| ROE (Return On Equity) *5 | 5.2\% |  |  |  |  |  |  |  |  |
| Number of group employees (person) *6 | 20,239 |  |  | 21,079 | 20,239 |  |  |  |  |
| Japan | 8,379 |  |  | 8,430 | 8,379 |  |  |  |  |
| Overseas | 11,860 |  |  | 12,649 | 11,860 |  |  |  |  |


|  | FY2018 |  |  |  | FY2019 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 10 | 2Q | 3 Q | 4Q | 1 Q | $\mathrm{YOY}$ (\%) | $\begin{gathered} 2 \mathrm{Q} \\ 8 / 8 \mathrm{E} \end{gathered}$ |
| Yen/USD | 108 | 111 | 113 | 110 | 111 | +2.5\% | 105 |
| Yen/EURO | 130 | 129 | 130 | 126 | 124 | - 4.8\% | 120 |
| Net Sales |  |  |  |  |  |  |  |
| Watches | 34.3 | 37.4 | 50.4 | 34.4 | 33.0 | - 3.9\% | 38.7 |
| Others | 1.4 | 1.6 | 1.7 | 1.9 | 0.5 | - 66.1\% | 0.9 |
| Watches | 35.8 | 39.0 | 52.1 | 36.4 | 33.5 | - 6.5\% | 39.6 |
| Machine Tools | 17.1 | 18.1 | 18.9 | 17.9 | 15.7 | - 7.8\% | 16.2 |
| Precision machining components | 4.6 | 4.9 | 4.9 | 4.2 | 4.5 | - 2.5\% | 4.6 |
| Opto devices | 7.8 | 7.7 | 7.9 | 6.3 | 6.5 | - $16.1 \%$ | 5.9 |
| Other parts | 3.0 | 3.2 | 2.9 | 2.8 | 3.4 | +11.1\% | 3.8 |
| Devices and Components | 15.5 | 16.0 | 15.8 | 13.3 | 14.5 | - 6.6\% | 14.4 |
| Printers | 3.4 | 4.0 | 3.5 | 3.4 | 3.5 | +2.4\% | 3.1 |
| Healthcare products and others | 1.1 | 1.1 | 1.2 | 1.2 | 1.0 | - 10.9\% | 1.4 |
| Electronic Products | 4.5 | 5.1 | 4.8 | 4.7 | 4.5 | - 0.9\% | 4.6 |
| Other Products | 1.3 | 1.4 | 1.5 | 1.4 | 1.5 | +9.8\% | 1.3 |
| Total | 74.5 | 79.9 | 93.3 | 73.8 | 69.9 | - 6.2\% | 76.3 |
| Operating profit |  |  |  |  |  |  |  |
| Watches | 2.3 | 3.1 | 6.8 | 0.1 | 0.6 | - 71.6\% | 3.5 |
| Machine Tools | 3.1 | 3.6 | 2.9 | 3.2 | 2.6 | - 17.8\% | 2.1 |
| Devices and Components | 0.7 | 0.8 | 1.2 | $\triangle 0.2$ | 0.3 | - 51.1\% | 0.6 |
| Electronic Products | ¢0.0 | 0.2 | 0.1 | 0.0 | $\triangle 0.0$ |  | 0.3 |
| Other Products | 0.0 | 0.0 | 0.0 | 0.0 | 0.1 | +218.5\% | 0.0 |
| Eliminations and general corporate | $\triangle 1.7$ | $\triangle 1.4$ | $\triangle 1.4$ | $\triangle 1.5$ | $\triangle 1.9$ |  |  |
| Total | 4.5: | 6.4 | 9.7 | 1.6 | 1.8 | - 59.9\% | 5.3 |
| Operating Margin |  |  |  |  |  |  |  |
| Watches | 6.7\%: | 8.0\% | 13.1\%: | 0.3\% | 2.0\% | - | 8.9\% |
| Machine Tools | 18.7\% | 20.1\% | 15.7\% | 18.3\% | 16.7\% |  | 13.4\% |
| Devices and Components | 4.5\%, | 5.3\% | 8.0\%. | ②.1\% | 2.4\% | - | 4.6\% |
| Electronic Products | 40.9\% | 4.6\% | 3.8\%, | 1.2\% | -1.2\% | - | 6.5\% |
| Other Products | 2.8\%, | 2.6\% | 1.1\%. | 3.6\% | 8.1\% |  | 1.9\% |
| Total | 6.1\%: | 8.1\% | 10.5\% | 2.3\% | 2.6\% | - | 7.0\% |
| Other Indicators |  |  |  |  |  |  |  |
| Ordinary profit | 5.9: | 7.1 | 10.1 | 3.3 | 2.0 | - 66.1\% | 5.4 |
| Profit attributable to owners of parent | 3.9 | 4.4 | 6.0 | $\triangle 1.0$ | 0.9 | - 76.8\% | 4.0 |
| Capital expenditures | 4.4 | 4.9 | 7.1 | 7.2 | 4.9 | +11.5\% | 5.0 |
| Depreciation | 3.2 | 3.4 | 3.5 | 3.7 | 3.6 | +10.3\% | 3.8 |
| R\&D expenses | 1.7 | 1.5 | 1.6 | 1.4 | 1.7 | - 2.9\% | 1.7 |
| R\&D expenses / Net Sales | 2.4\%; | 1.9\% | 1.7\%; | 2.0\% | 2.5\% | - | 2.3\% |
| (1)Current Assets *2 | 91.8 | 97.1 | 80.1 | 86.8 | 80.9 |  |  |
| (2)Interest-bearing debt | 50.4 | 61.7 | 51.7 | 51.0 | 51.2 |  |  |
| Net cash( ${ }^{\text {(1)-(2) }}$ | 41.4 | 35.3 | 28.3 | 35.8 | 29.7 |  |  |
| Cash flow from operating activities | 6.8 | $\Delta 1.6$ | 5.2 | 9.4 | 5.6 |  |  |
| Cash flow from investing activities | $\triangle 4.2$ | - 5.3 | $\triangle 8.2$ | $\triangle 1.9$ | $\triangle 6.7$ |  |  |
| Free cash flow | 2.5 | $\triangle 6.9$ | $\triangle 2.9$ | 7.4 | $\Delta 1.1$ |  |  |
| Cash flow from financing activities | - 3.2 | 10.9 | - 12.8 | $\triangle 0.6$ | $\triangle 4.6$ |  |  |
| Cash and cash equivalents at end of term | 90.2 | 95.3 | 77.8 | 84.5 | 78.0 |  |  |
| Outstanding shares at end of term *3 | 320,353 | 320,353 | 320,353 | 320,353 | 320,353 |  |  |
| Number of treasury stock *3 | 2,068 | 2.069 | 2.070 | 2,070 | 4,719 |  |  |
| Excluding treasury stock * 3 | 318,284 | 318,284 | 318,283: | 318,282 | 315,634 |  |  |
| Inventories | 97.9: | 103.2 | 100.6 | 98.2 | 103.5 |  |  |
| Total Assets | 416.4 | 436.2 | 418.4 | 413.9 | 408.3 |  |  |
| Shareholders' Equity Shareholders' Equity Ratio | $\begin{aligned} & 254.2 \\ & 61.1 \% \end{aligned}$ | $\begin{array}{r} 264.4 \\ 60.6 \% \end{array}$ | $\begin{gathered} 258.2 \\ 61.7 \% \end{gathered}$ | $\begin{array}{r} 257.4 \\ 62.2 \% \end{array}$ | $\begin{array}{r} 250.4 \\ 61.3 \% \end{array}$ |  |  |
| Number of group employees (person) *6 | 21,159 | 21,079 | 21,232 | 20,239 | 20,677 |  |  |
| Japan | 8,509 | 8,430 | 8,430 | 8,379 | 8,693 |  |  |
| Overseas | 12,650 | 12,649 | 12,802 | 11,860 | 11,984 |  |  |
| *1 All figures which are less than 1 billion yen have been rounded down. <br> *2 Current Assets = Cash and cash equivalents, and Marketable securities <br> *3 Thousand shares <br> *6 Includes temporary employees |  |  |  |  |  |  |  |

* 1 All figures which are less than 1 bililion yen have been rounded down.
*3 Thousand shares
${ }^{4} \mathrm{ROE}=$ "Profit attributable to owners of parent" $/$ "Shareholders' Equity" *6 Includes temporary employees

